



In today's fast-paced digital world, reliable and high-speed internet connectivity is crucial for businesses of all sizes. Fiber optic internet, often referred to simply as "fibre," has emerged as a game-changer in the realm of business connectivity. Unlike traditional copper-based connections, fibre optic internet uses light to transmit data, resulting in significantly faster and more reliable internet service.

Why Choose Fiber for Your Business?

- 1. Unmatched Speed:** Fiber optic internet offers unparalleled speeds, often reaching up to 1 Gbps or more. This means faster uploads and downloads, seamless video conferencing, and efficient cloud-based operations.
- 2. Reliability:** Fiber connections are less susceptible to interference and signal degradation, ensuring consistent and stable internet performance. This reliability is essential for businesses that rely on uninterrupted connectivity for their operations.
- 3. Scalability:** As your business grows, so do your internet needs. Fiber optic networks can easily scale to accommodate increased bandwidth demands, making them a future-proof solution for expanding businesses.
- 4. Enhanced Security:** Fiber optic cables are more secure than traditional copper lines, making it harder for cybercriminals to intercept data. This added layer of security is vital for protecting sensitive business information.
- 5. Cost-Effective:** While the initial installation cost of fibre optic internet may be higher, the long-term benefits and reduced maintenance costs make it a cost-effective investment for businesses.

Business Partners (Fibre Network Operators)



Telkom BUSINESS



Telkom Easy Connect

↓ 20 Mbps	↑ 10 Mbps	↓ 40 Mbps	↑ 20 Mbps
• 20Mbps download speed • 10Mbps Upload speed • Openserve Uncapped data • Wi-Fi enabled ONT (no need for ISP router)		• 40Mbps download speed • 20Mbps Upload speed • Openserve Uncapped data • Wi-Fi enabled ONT (no need for ISP router)	
R355.00		R409.00	

Telkom Easy Connect (Web Connect) products are an end-to-end Fibre solution that provide speeds of 20 Mbps or 40 Mbps (access and uncapped internet included) as an end-to-end solution which cater for customers who require fast and stable internet connection. The specific target market may vary based on factors such as geographic location and infrastructure availability. The product is provisioned on the Openserve GPON open access Fibre network in selected areas.

- ✚ Does not support Static IP @R45
- ✚ One analogue Voice – Calling plan must be added
- ✚ Support VoIP but are not prioritized – Wi-Fi router required and must be sold as a once off or over a sales agreement.

Telkom Stream Connect

Product Name	Download	Upload	Price incl VAT
Telkom Stream Connect 25/25Mbps	25Mbps	25Mbps	R489.00
Telkom Stream Connect 50/25Mbps	50Mbps	25Mbps	R655.00
Telkom Stream Connect 100/50Mbps	100Mbps	50Mbps	R845.00
Telkom Stream Connect 200/100Mbps	200Mbps	100Mbps	R1 225.00
Telkom Stream Connect 300/150Mbps	300Mbps	150Mbps	R1 529.00
Telkom Stream Connect 500/250Mbps	500Mbps	250Mbps	R1 699.00

Telkom Stream Connect (Web Stream) products are an end-to-end Fibre solution that provide speeds of 25 Mbps to 500Mbps (access and uncapped internet included) as an end-to-end solution which cater for customers who require fast and stable internet connections. Speeds are offered as symmetrical 25/25Mbps and asymmetrical services up to 500Mbps with upstream bandwidths equivalent to 50% of the downstream bandwidths. The product is provisioned on the Openserve GPON open access Fibre network in Openserve coverage.

- ✚ Does not support Static IP @R45
- ✚ One analogue Voice – Calling plan must be added
- ✚ Support VoIP but are not prioritized – Wi-Fi router required and must be sold as a once off or over a sales agreement.

Telkom Core and Endless

Product name	Download	Upload	Price incl VAT
Telkom Business Core Fibre - Lite	50Mbps	25Mbps	R 655.00
Telkom Business Core Fibre- Classic	100Mbps	50Mbps	R 845.00
Telkom Bus Endless Fibre- Classic	50Mbps	50Mbps	R 759.00
Telkom Bus Endless Fibre- Essential	100Mbps	100Mbps	R 965.00
Telkom Bus Endless Fibre- Optimum	200Mbps	100Mbps	R 1 225.00
Telkom Bus Endless Fibre - Optimum Plus	200Mbps	200Mbps	R 1 289.00
Telkom Bus Endless Fibre- Ultra	300Mbps	150Mbps	R 1 529.00
Telkom Bus Endless Fibre- Ultra Max	500Mbps	250Mbps	R 1 699.00

Telkom Core and Endless available (Web Stream(OWS) /WebConnect/OWC/Fibre Connect (OFC) Telkom Core and Endless products are offering High Speed broadband Internet starting from 50Mbps -500Mbps. Uncapped Internet with no Fair Usage Policy or Throttling. It is a best effort service that are provisioned over the entire Openserve GPON fibre network.

- ✚ Pure uncapped
- ✚ Support Static IP @R 45.00
- ✚ Analogue Voice – Calling plan must be added
- ✚ Support VoIP - Wi-Fi router included on 12-month contract and must be purchased on month to month as a once off or on a sales agreement.

Fibre to the Room (FTTR)

Product name	Download	Upload	Price incl VAT
Telkom Endless Fibre to the Room	1000Mbps	500Mbps	R 2899

Telkom Endless Fibre to the Room (Openserve FTTR (OFTTR)) Next-Level Connectivity. In Every Corner of Your Business. Say goodbye to Wi-Fi dead zones and inconsistent speeds. With Telkom's FTTR (Fibre to the Room) solution, you get fibre-grade speed and stability in every room — not just where your router is.

- ✚ Includes installation and router over 24 months
- ✚ Pure uncapped , no fair usage policies.
- ✚ FTTR Equipment: gateway plus u to 4 edge ONT's
- ✚ Support Static IP @R145.00
- ✚ Analogue Voice – Calling plan must be added

MetroFibre SMME

MetroFibre SMME bundles	Price Incl VAT
50/50Mbps Unlimited	R 1059
100/100Mbps Unlimited	R 1 099
200/200Mbps Unlimited	R 1 499
500/500Mbps Unlimited	R 1 599
1000/500Mbps Unlimited	R 1 699

MetroFibre SMME (12-Month contract)

- Available in exclusive Business Parks /Premises
- 12-month clawback option including a router, installation, and connection fee.
- Uncapped internet (No FUP)
- High speeds, up to 1Gbps
- Coverage : available on the existing MetroFibre national GPON network and exclusive SMME GPON parks
- Dedicated Account support with 7-hour response time
- Over the top services e.g. VoIP can be added to standard cost
- Contention: 1:10

MetroFibre FTTH

MetroFibre (FTTH)	Price inc VAT
20/20Mbps Fibre Unlimited Home Lite Nova	R 515
25/25Mbps Fibre Unlimited Home Lite -Nexus	R 549
40/40Mbps Fibre Unlimited Home Lite- Nova	R 615
45/45Mbps Fibre Unlimited Home Lite Nexus	R 749
60/60Mbps Fibre Unlimited Home Lite -Nova	R 715
75/75Mbps Fibre Unlimited Home -Nova	R 849
150/150Mbps Fibre Unlimited Home Lite Nexus/Nova	R 899
250/250Mbps Fibre Unlimited Home Lite- Nova	R 949
500/500Mbps Fibre Unlimited Home Lite- Nova	1229

MetroFibre FTTH

- Available for Home office customers in residential areas.
- 12-month clawback option including a router, installation, and connection fee.
- Uncapped internet (No FUP)
- Over the top services e.g. VoIP can be added at standard cost.
- Support Static IP @R45



Octotel FTTB

Octotel FTTB bundles	Price Incl VAT
5/5Mbps Unlimited	R 949
10/10Mbps Unlimited	R 1 229
50/50Mbps Unlimited	R 1 399
100/100Mbps Unlimited	R 1 469
200/200Mbps Unlimited	R 1 599
300/300Mbps Unlimited	R 2 299
1000/500Mbps Unlimited	R 3 999

Octotel FTTB

- Target market is Industrial Parks, business premises, malls , business parks, etc
- 1:4 contention ratio. The lower the contention ratio the higher the quality of service, giving you priority in your connection for unmatched consistency and speed.
- 12 Hour SLA: Business support available 365 days a year, Monday to Sunday between 08:00 to 17h00.
- Symmetrical speeds up to 300Mbps
- Available on month-to-month term.
- 12-month clawback option including a router, installation, and connection fee.
- Uncapped internet (No FUP)
- High speeds, up to 1Gbps
- Coverage** : Predominately Western Cape
- Static IP at R45 per month
- Over the top services e.g. VoIP can be added to standard cost





Frogfoot FTTH

Frogfoot	Price Incl VAT
60/30Mbps Telkom Uncapped	R 699
60/60Mbps Telkom Uncapped	R 799
120/120Mbps Telkom Uncapped	R 949
240/240Mbps Telkom Uncapped	R 1199
400/400Mbps Telkom Uncapped	R 1349

Frogfoot FTTH

- ✚ Predominantly home office users. Are available in certain buildings Confirm if polygon is live on the Frogfoot coverage map)
- ✚ 12-month clawback option including a router, installation, and connection fee.
- ✚ Uncapped internet (No FUP)
- ✚ Over the top services e.g. VoIP can be added at standard cost.
- ✚ Support Static IP @R45



Vumatel FTTH

Vumatel	Price incl VAT
25/25Mbps Unlimited	R 484
50/25Mbps Unlimited	R 669
50/50Mbps Unlimited	R 799
100/100Mbps Unlimited	R 949
200/200Mbps Unlimited	R 1149
500/200Mbps Unlimited	R 1349
1000/250Mbps Unlimited	R 1449

Vumatel FTTH

- ✚ Target Home office users and do not provide FTTH in Business buildings such as malls and Business Parks.
- ✚ 12-month clawback option including a router, installation, and connection fee.
- ✚ Uncapped internet (No FUP)
- ✚ Over the top services e.g. VoIP can be added at standard cost.
- ✚ Support Static IP @R45

Link Broadband

Link Africa (Broadband) 24 months	Price incl. Vat
Link Broadband Unlimited Lite 10/10Mbps	R 959
Link Broadband Unlimited Lite 20/20Mbps	R 1025
Link Broadband Unlimited Lite 50/50Mbps	R 1075
Link Broadband Unlimited Lite 100/100Mbps	R 1175
Link Broadband Unlimited Lite 200/200Mbps	R 1599

Link Broadband

- ✚ Only available on 24 Month contract.
- ✚ Pure Uncapped Fibre
- ✚ Contended bandwidth (10:1 contention)
- ✚ Only available for already connected buildings.
- ✚ Router and installation included
- ✚ Feasibility to be confirmed with presales@linkafrica.co.za
- ✚ Net 1 Link Broadband with no special built cost will qualify for this product.
- ✚ Supports static IP and OTT services such as IP voice

Link Business

Link Business Unlimited Bundles (24 Months)	Price Incl. VAT
10/10Mbps Link Business	R 1 649
20/20Mbps Link Business	R 1 849
50/50Mbps Link Business	R 2 149
100/100Mbps Link Business	R 2 999
200/200Mbps Link Business	R 3 999

Link Business

- ✚ Uncapped internet (No FUP)
- ✚ Coverage : On-Net within 10-meter radius installation lead time is +-30 -90 working days
- ✚ Router and Installation included on 24-month.
- ✚ Maximum build distance (LoS) = 120m . Special Build NRC for trenching over 120m (LoS).
- ✚ Bandwidth sharing 2.5gbps port, MTTR = 12 hours, SLA = 98.4% uptime.
- ✚ On-Net from 11 meter to 74 meter - installation lead time is 90 working days
- ✚ Coverage must be confirmed with presales@linkafrica.co.za
- ✚ Over the top services e.g. VoIP can be added to standard cost
- ✚ Static IP at R45 per month
- ✚ Net 1 – Link Business with no special built cost will qualify for Link Business product.



Unlimited Satellite

Unlimited Broadband Satellite internet plans:

5Mbps	R1 019 PM x 36 Months
10Mbps	R1 219 PM x 36 Months
20Mbps	R1 409 PM x 36 Months
50Mbps	R2 849 PM x 36 Months
Installation fee R2 875 once-off or R85 PM x 36	

Unlimited Satellite

-  **High Speed:** Speeds up to 50Mbps
-  **Uncapped :** Uncapped internet for download/Upload data usage (FUP applies)
-  **Contract:** 36-month contracts only and includes:
CPE : 74cm Satellite dish , Indoor unit : HT 2300 terminal equipped with 4 GigE LAN ports.
-  **Availability:** Satellite Internet can be accessed from anywhere
-  **Support OTT services:** VoIP services supported.
-  **Best effort service**
Wi-Fi Router and Installation not included. Wi-Fi router must be purchased by the customer.
-  Installation can be paid a once off on the first bill or R85.00 additional per month.
-  No Feasibility check required
-  Static IP not available
-  FUP apply :

Speed	Unthrottled		FUP	Throttled	
	Download	Upload		Down	Upload
5Mbps	5Mbps	1Mbps	200GBytes	1Mbps	1Mbps
10Mbps	10Mbps	1Mbps	300GBytes	2Mbps	1Mbps
20Mbps	20Mbps	2Mbps	500GBytes	4Mbps	2Mbps
50Mbps	50Mbps	5Mbps	750GBytes	5Mbps	5Mbps